
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported):

April 7, 2009

Mitcham Industries, Inc.

(Exact name of registrant as specified in its charter)

Texas

000-25142

76-0210849

(State or other jurisdiction
of incorporation)

(Commission
File Number)

(I.R.S. Employer
Identification No.)

8141 SH 75 South, P.O. Box 1175, Huntsville, Texas

77342

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code:

936-291-2277

Not Applicable

Former name or former address, if changed since last report

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
-

Item 2.02 Results of Operations and Financial Condition.

On April 7, 2009, Mitcham Industries, Inc. issued a press release announcing earnings for the quarter and fiscal year ended January 31, 2009. The date and time for a conference call discussing the earnings are also included in the press release. The text of the press release is attached to this report as Exhibit 99.1.

The information in this report is being furnished, not filed, for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and pursuant to Item 2.02 of form 8-K will not be incorporated by reference into any filing under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated therein by reference.

Item 9.01 Financial Statements and Exhibits.

(c) Exhibits. The following exhibits are filed as a part of this report:

Exhibit No. Description

99.1 Mitcham Industries, Inc. press release dated April 7, 2009

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Mitcham Industries, Inc.

April 7, 2009

By: */s/ Robert P. Capps*

Name: Robert P. Capps
Title: Chief Financial Officer

Exhibit Index

| <u>Exhibit No.</u> | <u>Description</u> |
|--------------------|-----------------------------------|
| 99.1 | Press release dated April 7, 2009 |

NEWS RELEASE

Contacts:

Billy F. Mitcham, Jr., President & CEO
Mitcham Industries, Inc.
936-291-2277
Jack Lascar / Karen Roan

Dennard Rupp Gray & Easterly (DRG&E)

713-529-6600

MITCHAM INDUSTRIES REPORTS FISCAL 2009 FOURTH QUARTER AND YEAR-END RESULTS

*Excluding special items, the Company reports
fiscal 2009 fourth quarter EPS of \$0.16 per diluted share*

HUNSTVILLE, TX – APRIL 7, 2009 – Mitcham Industries, Inc. (NASDAQ: MIND) (the “Company”) today announced financial results for its fiscal 2009 fourth quarter and year ended January 31, 2009.

The Company reported total revenues of \$16.2 million for the fourth quarter of fiscal 2009 compared to \$20.8 million in the fourth quarter of fiscal 2008. Net income for the fourth quarter of fiscal 2009 was \$421,000, or \$0.04 per diluted share, compared to net income of \$3.3 million, or \$0.32 per diluted share, for the fourth quarter of fiscal 2008. Fourth quarter earnings were impacted by a \$2.4 million charge to the Company’s provision for doubtful accounts and a gain of \$580,000 resulting from an insurance settlement on equipment destroyed during Hurricane Ike. Absent these two items, fourth quarter 2009 net income was approximately \$1.6 million, or \$0.16 per diluted share. The \$2.4 million bad debt provision was taken in light of the global economic and financial crisis, which could impact certain customers’ ability to pay. Total revenues for fiscal 2009 were \$66.8 million compared to \$76.4 million in fiscal 2008. Net income for fiscal 2009 was \$9.1 million, or \$0.89 per diluted share, compared to \$11.4 million, or \$1.11 per diluted share, in fiscal 2008.

Bill Mitcham, the Company’s President and CEO, stated, “The decline in commodity prices driven by the global economic recession, along with the almost total shut-down of the credit markets, has clearly impacted the demand for our equipment and services, especially in Canada and Russia. We did not see the pick-up in business in these regions that we had anticipated earlier in the year and that we normally see during the winter months.

“Given this difficult financial environment, we considered it prudent to make provision for possible collection problems from customers. Had it not been for this charge in the fourth quarter, our results would have been within the range of guidance we provided in early December 2008. Nonetheless, we are disappointed with the way fiscal 2009 ended as we had anticipated a strong fourth quarter.

“Despite these challenges, there are some bright spots in our business. Seemap sales were strong in the fourth quarter, and the marine side of our business remains relatively stable. For fiscal 2009 our core equipment leasing revenues increased approximately 10 percent over last fiscal year. In addition, due to strong customer demand during most of fiscal 2009, we acquired \$34.9 million of new lease pool equipment during the year. These additions include 4,000 stations (12,000 channels) of three-component digital sensors, newly deployed borehole tools for frac monitoring and vertical seismic profiling and ultra light submersible equipment for use in transition zone areas around the world. These additions have helped us diversify and strengthen our world-wide market presence.

“Looking at fiscal 2010, we expect to see continued weakness in both North America and the CIS. However, we do anticipate continued brisk activity in South America and Asia, including Australia and Indonesia; and there are possibilities for some very high channel count jobs elsewhere in the world during the coming year. We also expect a relatively stable marine environment. As such, we remain on schedule to begin initial deliveries of our \$11.0 million Polarcus project in the second quarter with the balance to be delivered during fiscal 2010. Seemap is providing Polarcus with its GunLink 4000 fully distributed digital gun controller systems and BuoyLink RGPS tail buoy positioning systems. With these orders, Seemap appears to be well positioned going into fiscal 2010.

“Although we typically provide financial guidance for the current fiscal year as part of our fourth quarter earnings release, the current uncertainty surrounding the duration and the severity of this global economic recession makes it difficult at this point to provide any kind of earnings guidance with a high level of confidence. We anticipate that our capital expenditure program is likely to be cut from \$34.9 million in fiscal 2009 to less than \$10.0 million in fiscal 2010. Despite the current market conditions, we do see opportunities that justify adding specific types of equipment to our lease pool.

“While this is an extremely difficult environment, we believe Mitcham is particularly well positioned to manage the challenges facing us. Even at reduced operating levels, we expect to generate strong cash flow as depreciation is by far our largest fixed cost. We have a strong balance sheet with modest debt; we also believe that we have access to a sufficient amount of additional credit and liquidity, should the need arise. All of these things work together to position us, we believe, to deal with the uncertainties ahead and to take advantage of the opportunities that will inevitably arise in this market.”

FOURTH QUARTER FISCAL 2009 RESULTS

Total revenues for the fourth quarter of fiscal 2009 were \$16.2 million compared to \$20.8 million for the fourth quarter of fiscal 2008, roughly a 22 percent decline. Core revenues from equipment leasing, excluding equipment sales, declined to \$7.8 million from \$9.6 million in the same period a year ago. This decrease in leasing revenues was driven by the reduced level of seismic activity, especially late in the quarter, which created lower demand for seismic equipment in both domestic and international markets as compared to a year ago.

Sales of new seismic, hydrographic and oceanographic equipment were \$2.2 million compared to \$6.9 million in the comparable period a year ago, reflecting the decline in demand for new seismic equipment. Sales of new seismic, hydrographic and oceanographic equipment also benefited from a very strong seismic environment in the fourth quarter of fiscal 2008. Sales of lease pool equipment were \$247,000 in the fiscal 2009 fourth quarter compared to \$335,000 in the fourth quarter of fiscal 2008.

Seamap equipment sales in the fourth quarter increased 52 percent to \$6.0 million from \$3.9 million in the comparable period a year ago, essentially driven by demand from marine customers for the GunLink and BuoyLink product lines.

Total gross profit in the fourth quarter was \$6.6 million compared to \$9.9 million in the fourth quarter of fiscal 2008, a 33 percent decline. Gross profit margin was 41 percent in this year's fourth quarter compared to 47 percent a year ago. Gross profit margin in the fourth quarter was negatively impacted by the decline in leasing revenues and by a 32 percent increase in lease pool depreciation, reflecting the company's capital investment during fiscal 2008 and 2009. General and administrative costs for the fourth quarter declined 10 percent to \$4.4 million from \$4.9 million in the fourth quarter a year ago. During the fourth quarter, the Company recorded a provision for doubtful accounts of \$2.4 million as a result of the potential negative impact of the current credit markets on customers. Also in the fourth quarter of fiscal 2009, the Company recorded a gain of \$580,000 resulting from an insurance settlement arising from the destruction of certain equipment during Hurricane Ike.

Operating income for the fourth quarter of fiscal 2009 declined to \$144,000 compared to \$4.3 million in the comparable period a year ago primarily due to lower leasing revenues, higher lease pool depreciation and higher bad debt reserves. Net income for the fourth quarter was \$421,000, or \$0.04 per diluted share, compared to \$3.3 million, or \$0.32 per diluted share, in the fourth quarter of fiscal 2008.

EBITDA (earnings before interest, taxes, depreciation and amortization) for the fourth quarter was \$4.7 million, or 29 percent of total revenues, compared to \$7.6 million, or 37 percent of total revenues, in the same period last year. EBITDA, which is not a measure determined in accordance with generally accepted accounting principles ("GAAP"), is defined and reconciled to reported net income in Note A under the accompanying financial tables.

FISCAL YEAR 2009 RESULTS

Total revenues for fiscal 2009 declined approximately 12 percent to \$66.8 million from \$76.4 million in fiscal 2008. However, core revenues from equipment leasing, excluding equipment sales, increased nearly 10 percent to \$37.7 million from \$34.4 million in the same period a year ago. Sales of new seismic, hydrographic and oceanographic equipment during fiscal 2009 declined to \$9.2 million from \$13.8 million a year ago. Sales of lease pool equipment were \$3.0 million compared to \$3.5 million a year ago. Seamap equipment sales for fiscal 2009 were \$16.9 million compared to \$24.7 million in fiscal 2008.

Total gross profit during fiscal 2009 was \$32.6 million compared to \$35.8 million in fiscal 2008. However, gross profit margin increased to 49 percent in this fiscal year from 47 percent a year ago, despite a 44 percent increase in lease pool depreciation during fiscal 2009.

Operating income for fiscal 2009 was \$11.5 million compared to \$16.4 million in fiscal 2008. Net income in 2009 was \$9.1 million, or \$0.89 per diluted share, compared to \$11.4 million, or \$1.11 per diluted share, a year ago. Net income in fiscal 2009 also included the tax benefit from the elimination of uncertain tax positions. EBITDA (earnings before interest, taxes, depreciation and amortization) for fiscal 2009 was \$28.3 million, or 42 percent of total revenues, compared to \$28.3 million, or 37 percent of total revenues, in fiscal 2008.

CONFERENCE CALL

The Company has scheduled a conference call for Wednesday, April 8, 2009 at 9:00 a.m. Eastern time to discuss fiscal 2009 results. To access the call, please dial (303) 228-2969 and ask for the Mitcham Industries call at least 10 minutes prior to the start time. Investors may also listen to the conference live on the Mitcham Industries corporate website, <http://www.mitchamindustries.com>, by logging on that site and clicking "Investors." A telephonic replay of the conference call will be available through April 15, 2009 and may be accessed by calling (303) 590-3000, and using the passcode 11128419#. A web cast archive will also be available at <http://www.mitchamindustries.com> shortly after the call and will be accessible for approximately 90 days. For more information, please contact Donna Washburn at DRG&E at (713) 529-6600 or email dmw@drge.com.

Mitcham Industries, Inc., a geophysical equipment supplier, offers for lease or sale, new and "experienced" seismic equipment to the oil and gas industry, seismic contractors, environmental agencies, government agencies and universities. Headquartered in Texas, with sales and services offices in Calgary, Canada; Brisbane, Australia; Singapore; Ufa, Bashkortostan, Russia; and the United Kingdom and with associates throughout Europe, South America and Asia, Mitcham conducts operations on a global scale and is the largest independent exploration equipment lessor in the industry.

This press release includes forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical facts included herein, including statements regarding the Company's future financial position and results of operations, planned capital expenditures, the Company's business strategy and other plans for future expansion, the future mix of revenues and business, future demand for the Company's services and general conditions in the energy industry in general and seismic service industry, are forward-looking statements. While management believes that these forward-looking statements are reasonable when and as made, actual results may differ materially from such forward-looking statements. Important factors that could cause or contribute to such differences include the inherent volatility of oil and gas prices and the related volatility of demand for the Company's services; loss of significant customers; significant defaults by customers on amounts due to the Company; international economic and political instability; dependence upon additional lease contracts; the risk of technological obsolescence of the Company's lease pool; vulnerability of seismic activity and demand to weather conditions and seasonality of operating results; dependence upon few suppliers; and other factors that are disclosed in the Company's filings with the Securities and Exchange Commission, including its Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K and available from the Company without charge. Readers are cautioned to not place undue reliance on forward-looking statements which speak only as of the date of this release and the Company undertakes no duty to update or revise any forward-looking statement whether as a result of new information, future events or otherwise.

– Tables to follow –

MITCHAM INDUSTRIES, INC.

CONSOLIDATED BALANCE SHEETS

(In thousands, except per share data)

| | January 31, | |
|--|------------------|------------------|
| | 2009 | 2008 |
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 5,063 | \$ 13,884 |
| Restricted cash | 969 | — |
| Accounts receivable, net of allowance for doubtful accounts of \$2,300 and \$1,512 at January 31, 2009 and 2008, respectively | 12,415 | 12,816 |
| Current portion of contracts receivable | 836 | 2,964 |
| Inventories, net | 3,772 | 6,352 |
| Cost and estimated profit in excess of billings on uncompleted contract | 1,787 | — |
| Income taxes receivable | 1,000 | — |
| Deferred tax asset | 1,682 | 1,230 |
| Prepaid expenses and other current assets | 1,535 | 1,491 |
| Total current assets | 29,059 | 38,737 |
| Seismic equipment lease pool and property and equipment, net | 64,251 | 53,179 |
| Intangible assets, net | 2,744 | 3,692 |
| Goodwill | 4,320 | 4,358 |
| Deferred tax asset | — | 1,505 |
| Long-term portion of contracts receivable, net of valuation allowance of \$897 at January 31, 2009 | 3,806 | 2,396 |
| Other assets | 47 | 34 |
| Total assets | <u>\$104,227</u> | <u>\$103,901</u> |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Current liabilities: | | |
| Accounts payable | \$ 13,561 | \$ 16,729 |
| Current maturities — long-term debt | — | 1,500 |
| Income taxes payable | — | 1,967 |
| Deferred revenue | 424 | 872 |
| Accrued expenses and other current liabilities | 3,877 | 3,674 |
| Total current liabilities | 17,862 | 24,742 |
| Non-current income taxes payable | 3,260 | 3,391 |
| Deferred tax liability | 32 | — |
| Long-term debt | 5,950 | — |
| Total liabilities | 27,104 | 28,133 |
| Commitments and contingencies | | |
| Shareholders' equity: | | |
| Preferred stock, \$1.00 par value; 1,000 shares authorized; none issued and outstanding | — | — |
| Common stock \$.01 par value; 20,000 shares authorized; 10,725 and 10,708 shares issued at January 31, 2009 and January 31, 2008, respectively | 107 | 107 |
| Additional paid-in capital | 74,396 | 71,929 |
| Treasury stock, at cost (922 and 921 shares at January 31, 2009 and 2008, respectively) | (4,826) | (4,805) |
| Retained earnings | 9,727 | 662 |
| Accumulated other comprehensive income | (2,281) | 7,875 |
| Total shareholders' equity | <u>77,123</u> | <u>75,768</u> |
| Total liabilities and shareholders' equity | <u>\$104,227</u> | <u>\$103,901</u> |

MITCHAM INDUSTRIES, INC.
CONSOLIDATED STATEMENTS OF INCOME
(In thousands, except per share data)

| | For the Three Months Ended January 31, | | For the Years Ended January 31, | |
|---|--|-----------------|---------------------------------------|-----------------|
| | 2009 | 2008 | 2009 | 2008 |
| Revenues: | | | | |
| Equipment leasing | \$ 7,831 | \$ 9,632 | \$37,747 | \$34,364 |
| Lease pool equipment sales | 247 | 335 | 2,985 | 3,488 |
| Seamap equipment sales | 5,957 | 3,913 | 16,909 | 24,720 |
| Other equipment sales | 2,200 | 6,923 | 9,171 | 13,849 |
| Total revenues | <u>16,235</u> | <u>20,803</u> | <u>66,812</u> | <u>76,421</u> |
| Cost of sales: | | | | |
| Direct costs — equipment leasing | 446 | 550 | 2,041 | 1,846 |
| Direct costs — lease pool depreciation | 3,937 | 2,990 | 15,031 | 10,403 |
| Cost of lease pool equipment sales | 112 | 59 | 1,487 | 1,019 |
| Cost of Seamap and other equipment sales | 5,098 | 7,351 | 15,609 | 27,347 |
| Total cost of sales | <u>9,593</u> | <u>10,950</u> | <u>34,168</u> | <u>40,615</u> |
| Gross profit | 6,642 | 9,853 | 32,644 | 35,806 |
| Operating expenses: | | | | |
| General and administrative | 4,394 | 4,905 | 17,497 | 17,425 |
| Provision for doubtful accounts | 2,378 | 295 | 2,897 | 460 |
| Gain from insurance settlement | (580) | — | (580) | — |
| Depreciation and amortization | 306 | 366 | 1,352 | 1,476 |
| Total operating expenses | <u>6,498</u> | <u>5,566</u> | <u>21,166</u> | <u>19,361</u> |
| Operating income | 144 | 4,287 | 11,478 | 16,445 |
| Interest and other income, net | 231 | 166 | 677 | 482 |
| Income before income taxes | 375 | 4,453 | 12,155 | 16,927 |
| Provision (benefit) for income taxes | (46) | 1,106 | 3,090 | 5,488 |
| Net income | <u>\$ 421</u> | <u>\$ 3,347</u> | <u>\$ 9,065</u> | <u>\$11,439</u> |
| Net income per common share: | | | | |
| Basic | \$ 0.04 | \$ 0.34 | \$ 0.93 | \$ 1.18 |
| Diluted | \$ 0.04 | \$ 0.32 | \$ 0.89 | \$ 1.11 |
| Shares used in computing net income per common share: | | | | |
| Basic | 9,779 | 9,743 | 9,768 | 9,698 |
| Diluted | 9,908 | 10,356 | 10,205 | 10,282 |

MITCHAM INDUSTRIES, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands)

| | For the Years Ended January 31, | |
|---|------------------------------------|-----------------|
| | 2009 | 2008 |
| Cash flows from operating activities: | | |
| Net income | \$ 9,065 | \$ 11,439 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 16,531 | 11,879 |
| Stock-based compensation | 2,185 | 2,253 |
| Provision for doubtful accounts | 2,897 | 460 |
| Provision for inventory obsolescence | 357 | 348 |
| Gross profit from sale of lease pool equipment | (1,498) | (2,469) |
| Gain on insurance settlement | (580) | — |
| Excess tax benefit from exercise of non-qualified stock options | (121) | (1,912) |
| Provision for deferred income taxes | 1,197 | 1,103 |
| Non-current income taxes payable | (684) | 406 |
| Changes in: | | |
| Trade accounts and contracts receivable | (1,310) | (4,454) |
| Inventories | 1,282 | 847 |
| Income taxes payable | (2,289) | 2,924 |
| Accounts payable, accrued expenses and other current liabilities | (7,289) | 7,627 |
| Contract revenues in excess of billings | (1,787) | — |
| Prepays and other, net | (338) | 553 |
| Net cash provided by operating activities | <u>17,618</u> | <u>31,004</u> |
| Cash flows from investing activities: | | |
| Sales of used lease pool equipment | 2,985 | 3,488 |
| Proceeds from insurance settlement | 1,680 | — |
| Acquisition of subsidiaries | — | (3,784) |
| Purchases of seismic equipment held for lease | (31,535) | (29,967) |
| Purchases of property and equipment | (876) | (886) |
| Net cash used in investing activities | <u>(27,746)</u> | <u>(31,149)</u> |
| Cash flows from financing activities: | | |
| Net proceeds (payments) from revolving line of credit | 5,950 | — |
| Payments on borrowings | (1,500) | (1,500) |
| Purchase of short-term investments | (1,413) | — |

| | | |
|--|-----------------|------------------|
| Proceeds from issuance of common stock upon exercise of stock options and warrants | 140 | 356 |
| Excess tax benefits from exercise of non-qualified stock options | 121 | 1,912 |
| Net cash provided by financing activities | 3,298 | 768 |
| Effect of changes in foreign exchange rates on cash and cash equivalents | (1,991) | 679 |
| Net (decrease) increase in cash and cash equivalents | (8,821) | 1,302 |
| Cash and cash equivalents, beginning of period | 13,884 | 12,582 |
| Cash and cash equivalents, end of period | \$ 5,063 | \$ 13,884 |

Note A

MITCHAM INDUSTRIES, INC.
Reconciliation of Net Income to EBITDA
(In thousands)
(Unaudited)

| | For the Three Months | | | |
|---|-----------------------------|----------------|---------------------------|------------------|
| | Ended | | For the Year Ended | |
| | January | 31, | January 31, | |
| | 2009 | 2008 | 2009 | 2008 |
| Net income | \$ 421 | \$3,347 | \$ 9,065 | \$11,439, |
| Interest (income) expense, net | 59 | (160) | (350) | (479) |
| Depreciation, amortization and impairment | 4,273 | 3,356 | 16,531 | 11,879 |
| Provision for (benefit from) income taxes | (46) | 1,106 | 3,090 | 5,488 |
| EBITDA ⁽¹⁾ | <u>4,707</u> | <u>7,649</u> | <u>28,336</u> | <u>28,327</u> |
| Stock-based compensation | 494 | 625 | 2,185 | 2,253 |
| Adjusted EBITDA ⁽¹⁾ | <u>\$5,201</u> | <u>\$8,274</u> | <u>\$30,521</u> | <u>\$ 30,580</u> |

(1) EBITDA is defined as net income (loss) before (a) interest income, net of interest expense, (b) provision for (or benefit from) income taxes and (c) depreciation, amortization and impairment. Adjusted EBITDA excludes stock-based compensation. We consider EBITDA and Adjusted EBITDA to be important indicators for the performance of our business, but not measures of performance calculated in accordance with accounting principles generally accepted in the United States of America ("GAAP"). We have included these non-GAAP financial measures because management utilizes this information for assessing our performance and as indicators of our ability to make capital expenditures, service debt and finance working capital requirements. The covenants of our revolving credit agreement require us to maintain a minimum level of EBITDA. Management believes that EBITDA and Adjusted EBITDA are measurements that are commonly used by analysts and some investors in evaluating the performance of companies such as us. In particular, we believe that it is useful to our analysts and investors to understand this relationship because it excludes transactions not related to our core cash operating activities. We believe that excluding these transactions allows investors to meaningfully trend and analyze the performance of our core cash operations. EBITDA and Adjusted EBITDA are not measures of financial performance under GAAP and should not be considered in isolation or as alternatives to cash flow from operating activities or as alternatives to net income as indicators of operating performance or any other measures of performance derived in accordance with GAAP. In evaluating our performance as measured by EBITDA, management recognizes and considers the limitations of this measurement. EBITDA and Adjusted EBITDA do not reflect our obligations for the payment of income taxes, interest expense or other obligations such as capital expenditures. Accordingly, EBITDA and Adjusted EBITDA are only two of the measurements that management utilizes. Other companies in our industry may calculate EBITDA or Adjusted EBITDA differently than we do and EBITDA and Adjusted EBITDA may not be comparable with similarly titled measures reported by other companies.

Mitcham Industries, Inc.
Segment Operating Results
(In thousands)
(Unaudited)

| | For the Three Months | | For the Years Ended | |
|----------------------------|-----------------------------|-------------|----------------------------|-------------|
| | Ended | | January 31, | |
| | 2009 | 2008 | 2009 | 2008 |
| Revenues | | | | |
| Equipment Leasing | \$10,278 | \$16,890 | \$49,903 | \$51,701 |
| Seamap | 6,138 | 3,952 | 17,346 | 25,383 |
| Less inter-segment sales | (181) | (39) | (437) | (663) |
| Total revenues | 16,235 | 20,803 | 66,812 | 76,421 |
| Cost of Sales | | | | |
| Equipment Leasing | 6,039 | 8,916 | 25,128 | 23,830 |
| Seamap | 3,553 | 2,034 | 9,319 | 17,381 |
| Less inter-segment costs | 1 | — | (279) | (596) |
| Total cost of sales | 9,593 | 10,950 | 34,168 | 40,615 |
| Gross Profit | | | | |
| Equipment Leasing | \$ 4,239 | \$ 7,974 | \$24,775 | \$27,871 |
| Seamap | 2,585 | 1,918 | 8,027 | 8,002 |
| Less inter-segment amounts | (182) | (39) | (158) | (67) |
| Total gross profit | 6,642 | 9,853 | 32,644 | 35,806 |

